# **Our Model**

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Onja is a social enterprise training underprivileged youth into world-class software developers.

education, and train them in English language and software development. After just two-and-a-half years they are ready to work as remote front-end software developers in international tech teams. Once in a job, our developers earn a good salary that helps them support their

We find the brightest students in Madagascar who can't afford to continue their

families and pay forward the opportunity to a new wave of students. They unlock exciting careers that fulfil their potential, and accelerate the development of their nation. Here's how it works:

## FIND

RECRUIT

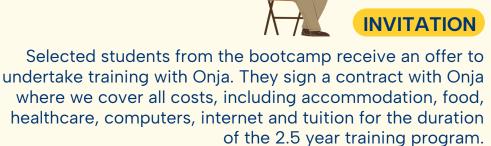
### We work with the Ministry of Education in

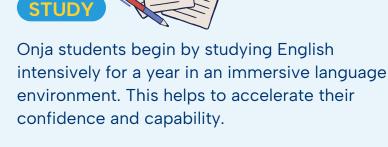
Madagascar to find talented students in the country who would otherwise be unable to continue their education.



exam, designed to gauge their potential.





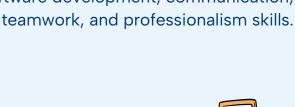


**GRADUA** 

The next one-and-a-half years are devoted to learning software development, communication,



**EDUCATE** 



Students graduate with C1 level English, around 4000 hours of coding experience

and 90 projects built from scratch.



**FEES** 

educate future students.

#### on the developer's strengths and the needs of the partner company. A contract for services is signed between the partner company and Onja.

**SUPPORT** 

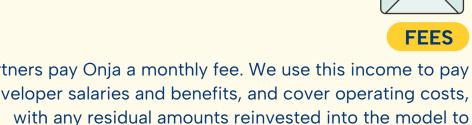
**IMPACT** 

families.

**WORK** 

**EMPLOYMENT** 

Partners pay Onja a monthly fee. We use this income to pay developer salaries and benefits, and cover operating costs,



JOB

Onja sources jobs for each developer, matching them based

engagement and learning opportunities.

developers' continued growth with regular

Senior mentors and career counsellors support the



employment for six years with Onja after graduating from our training programme, setting them up for long-term success.

they become more experienced. We ensure they have



Through their work, developers contribute to train

Madagascar's development is driven by the brilliance of Malagasy youth.



Over six years of guaranteed employment with Onja, developers earn a life-changing

# the next wave of students, supporting other young people with the same opportunity, and making the

**PAY IT FORWARD** 

model sustainable and self-funding for the long term.



CHANG